

# Optimal Outlooks

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## **Disclaimer and Acknowledgements**

**Disclaimer:** I am not speaking for others in the Federal Reserve System.

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## Need for Outlooks

- A policymaker needs to make a decision today.
- The *current* decision results in random *future* net losses to society.
- Hence, the policymaker's decision depends on his or her outlook about those net losses.

## Question

**What's the appropriate notion of an outlook for this policymaker?**

## Answer

- The needed outlook is not a statistically motivated **predictive density** ...
- But rather an asset-price-based **risk-neutral probability density** (RNPD).

## Intuition

- From an ex ante perspective, resources may be more valuable in one state than in another state.
- Optimal decisions should reflect these relative resource valuations.
- RNPDs are derived from financial market *prices*.
- Hence, an outlook based on an RNPD *does* reflect the relative values of resources in different states.
- But an outlook based on a statistical forecast *does not*.

## Outline

1. General Policy Problem
2. Risk-Neutral Probabilities
3. Example: Inflation-Targeting
4. Conclusions

# GENERAL POLICY PROBLEM



## Choice Problem

- Policymaker (**P**) chooses an action  $a$ .
- The result of the action next period depends on the realization of  $x$ .
  - The random variable  $x$  has realizations  $\{x_n\}_{n=1}^N$ .
- The outcome  $(a, x)$  results in a welfare loss of  $L(a, x)$  dollars.
  - The loss  $L(a, x)$  may be positive or negative.

## Possible Losses

- When **P** chooses an action  $a$ , there is a vector of possible social losses:

$$(L(a, x_n))_{n=1}^N$$

- Dollars in different states are really different goods.
- Hence, each choice of  $a$  results in a distinct *bundle* of different goods.
- How should **P** compare these bundles?

## Simple Fruit Analogy

- I face a choice between giving up two baskets of fruit:
  - A apples and B bananas
  - OR A' apples and B' bananas
- I need a way to combine apples and bananas together.
  - Should I just add the number of apples and bananas?
  - Should I estimate CES preferences over apples/bananas?

## Using Prices

- Right approach: How much will it cost me to replace the lost fruit?
- Hence, I need to compare:

$$p_A A + p_B B$$

$$\text{vs. } p_A A' + p_B B'$$

- This comparison requires the use of appropriate market prices.

## Replacement Cost Approach

- If  $\mathbf{P}$  chooses  $a$ , then society suffers a random loss  $L(a, x)$ .
- By buying a portfolio with random payoff  $L(a, x)$ ,  $\mathbf{P}$  can replace the losses incurred by the action  $a$ .
- Hence, the value of that portfolio is the *current* (replacement) cost of taking action  $a$ .
- $\mathbf{P}$  should choose  $a$  so as to minimize this cost.
- This comparison requires the use of appropriate market prices.

# RISK-NEUTRAL PROBABILITIES

## State Prices

- If  $\mathbf{P}$  chooses  $a$ , then society loses  $L(a, x_n)$  if  $x = x_n$ .
- How much would it cost *today* to reimburse society for the loss in that state?
- To answer this question, we need to know  $q_n$  - the current price of a dollar received in the event that  $x = x_n$ .
  - The vector  $(q_n)_{n=1}^N$  is the vector of *state prices*.

- Given  $q$ , it would cost:

$$\sum_{n=1}^N q_n L(a, x_n)$$

to reimburse society for the losses incurred with action  $a$ .

- **P** should choose  $a$  so as to minimize  $\sum_{n=1}^N q_n L(a, x_n)$ .



## Risk-Neutral Probabilities

- We don't affect decisions if we divide  $q_n$  by a constant.

- Define:

$$q_n^* = \frac{q_n}{\sum_{m=1}^N q_m}$$

- $q^*$  is called the *risk-neutral probability density* (RNPD) of  $x$ .
  - Probability means:  $q^*$  sums to one and  $q_n^*$  is nonnegative for all  $n$ .

## Risk-Neutral and "True" Probabilities

- The RNPD  $q^*$  of  $x$  is not the same as the "true" probability density of  $x$ .
  - And what exactly is the "true" probability density of  $x$ ?
- $q^*$  reflects asset traders' aversion to risk.
- And  $q^*$  reflects asset traders' assessments of the likelihood of  $x$ .

**E\***

- For any function  $\phi$  of  $x$ , define:

$$E^*(\phi(x)) = \sum_{n=1}^N q_n^* \phi(x_n)$$

- **P** can optimally choose  $a$  by minimizing:

$$E^*(L(a, x))$$

- If  $L$  is differentiable with respect to  $a$ :

$$E^* \left\{ \frac{\partial L}{\partial a}(a^*, x) \right\} = 0$$

## Verbal Summary

- Standard: Policymaker's optimal choice sets the *outlook* for  $L_a$  equal to zero.
- **Novel: The appropriate notion of the outlook is given by  $E^*$ .**
- Intuitively, policymaker makes choices so as to balance losses across states of the world.
- The relevant trade-offs are governed by state prices, not statistical forecasts.

## Aside: Endogeneity of State Prices

- Above: I've treated  $q^*$  as exogenous to  $\mathbf{P}$ .
- More realistic: Risk-neutral probability density  $q^*$  depends on  $a$ .
- Then,  $\mathbf{P}$ 's problem is to choose  $a$  to minimize:

$$\sum_{n=1}^N q_n^*(a) L(a, x_n)$$

- Suppose  $\mathbf{P}$  ignores endogeneity and chooses  $a^*$  so that:

$$E^* \left[ \frac{\partial L}{\partial a}(a^*, x_n) \right] = 0$$

- Result: This choice is nearly optimal as long as this second moment:

$$Cov^* \left( L(a^*, x), \frac{\partial \ln q^*(a^*)}{\partial a} \right)$$

is sufficiently small.

- Note: This second moment is calculated using the RNPD  $q^*(a^*)$ .

EXAMPLE:

INFLATION-TARGETING

## Model of Inflation-Targeting

- Consider a hypothetical central bank (CB) with a single mandate: inflation target  $\bar{\pi}$ .
- CB chooses accommodation  $a$  that, next period, results in:
  - inflation rate  $\pi = (a + x)$
  - where  $x$  is random



- Sticky prices imply that there is an efficiency loss if  $\pi$  differs from the target  $\bar{\pi}$ .

- The gap  $|\pi - \pi^*|$  generates an approximate *dollar* loss:

$$\kappa(\pi - \bar{\pi})^2$$

- That is, the CB's loss function is well approximated by:

$$L(a, x) = \kappa(a + x - \bar{\pi})^2$$

## First Order Condition

- The CB chooses  $a$  to minimize:

$$E^*(a + x - \bar{\pi})^2$$

- This results in the first-order condition:

$$E^*(\pi) = \bar{\pi}$$

- The inflation-targeting CB ensures that the outlook for  $\pi$  is kept near  $\bar{\pi}$ .
- Standard result - except the relevant outlook is given by  $E^*$ , not  $E$ .

## Intuition

- $E^*(\pi)$  can be measured with inflation *break-evens*.
  - on TIPS bonds or on zero coupon inflation swaps
- These break-evens imply that  $E^*(\pi)$  is generally larger than (usual measures of)  $E(\pi)$ .
- Keeping  $E^*(\pi)$  equal to  $\bar{\pi}$  will result in  $E(\pi)$  being less than  $\bar{\pi}$ .
- Why is this desirable?

- $E^*(\pi) > E(\pi) \Rightarrow$  state prices tend to be high when inflation is high.
- This means that  $\pi > \bar{\pi}$  is more costly to society than  $\pi < \bar{\pi}$ .
- Hence, optimal monetary policy should lead to  $E(\pi)$  being *lower* than  $\bar{\pi}$ .

# CONCLUSIONS

## RNPDs and Predictions

- FAQ: Do RNPDs forecast the future better than statistical models?
- Similar: Did RNPDs in 2006 reveal the coming asset price corrections?
- **My point today is that these are the wrong questions for policymakers to ask.**

## Financial Market Data and Decisions

- Policymakers form future outlooks so as to make current decisions with future outcomes.
- Optimal decisions trade off benefits/costs in future states of the world.
- The trade-off should *not* be based on ex ante (or ex post!) assessments of the states' probabilities.
- Instead, the trade-off should be based on the ex ante relative *values* of resources in those states.

**Hence, the relevant outlook for a policymaker is an RNPD.**

## Implementation Challenges

- Decision-making using RNPDs is not necessarily easy.
  - Need to determine appropriate financial proxy.
  - Even then: Available options may not cover longer horizons or extreme tail events.
- Nothing new: Good decisions are always based on a mix of good judgment, good data, and good modeling choices.

**BUT:**

**The right goal is to model/estimate RNPDs, not statistical forecasts.**



## Ninth District Activities

- Minneapolis Fed's Banking Group uses options data to compute RNPDs.
- They report the results on the public website for a wide range of assets.
  - Gold, silver, wheat, S&P 500, exchange rates, etc.
- They report and archive the results on a biweekly basis.
- See <http://www.minneapolisfed.org/banking/assetvalues/index.cfm>.