ECONOMIC CONDITIONS IN THE SERVICES SECTOR

July 10, 2023 Joe Mahon Regional Outreach Director



FEDERAL RESERVE BANK OF MINNEAPOLIS

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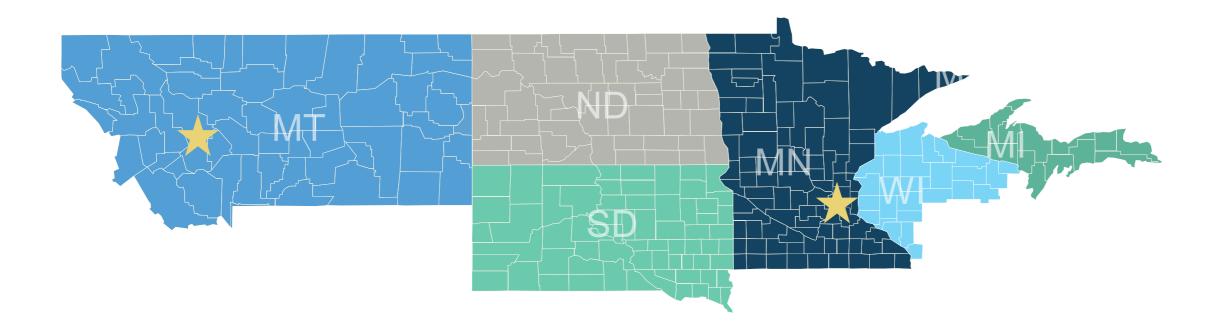


- Services sector
- Survey results
 - Steady activity over last 12 months
 - Outlook mildly optimistic
- Inflation challenges





THE FED'S NINTH DISTRICT





Services sector

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THE SERVICES SECTOR

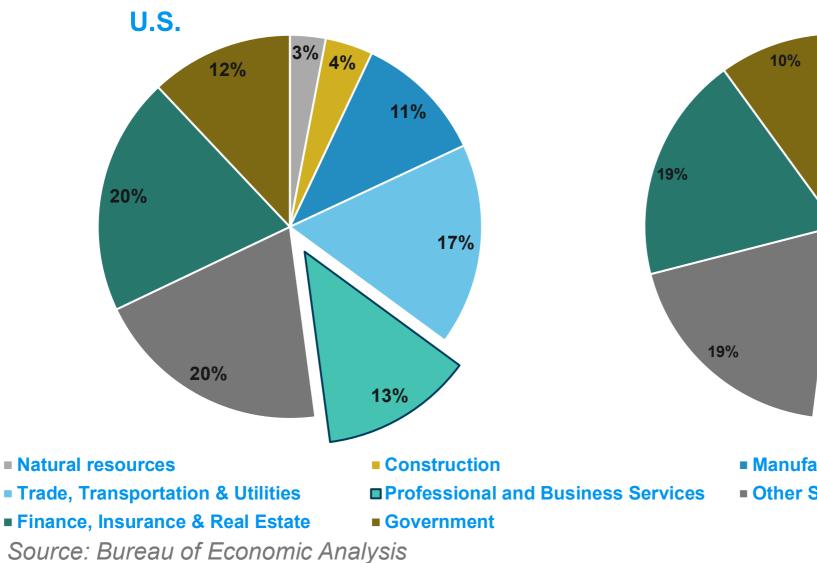
SECTORS WE SURVEYED

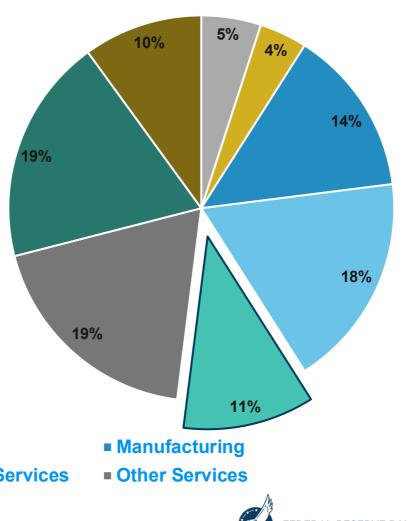
- Professional, scientific, and technical services (NAICS code 541)
 - Design, engineering, architecture
 - Marketing and advertising
 - Research and development
 - Legal services
 - Accounting, tax prep

- Administrative and support services (NAICS code 561)
 - Employment services
 - Business support
 - Clerical and administrative
 - Investigation and security
 - Facilities support and cleaning



OUTPUT BY INDUSTRY, 2022, U.S. & NINTH DISTRICT





Ninth District

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EMPLOYMENT BY INDUSTRY, MAY 2023, U.S. & DISTRICT U.S. Ninth District

5% 15% 8% 6% 18% 15% 33% Construction Trade, Transportation and Utilities ■ Professional and Business Services Government

5% 15% 12% 6% 18% 11% 33% Manufacturing Other Services

Financial Services



Source: Bureau of Labor Statistics

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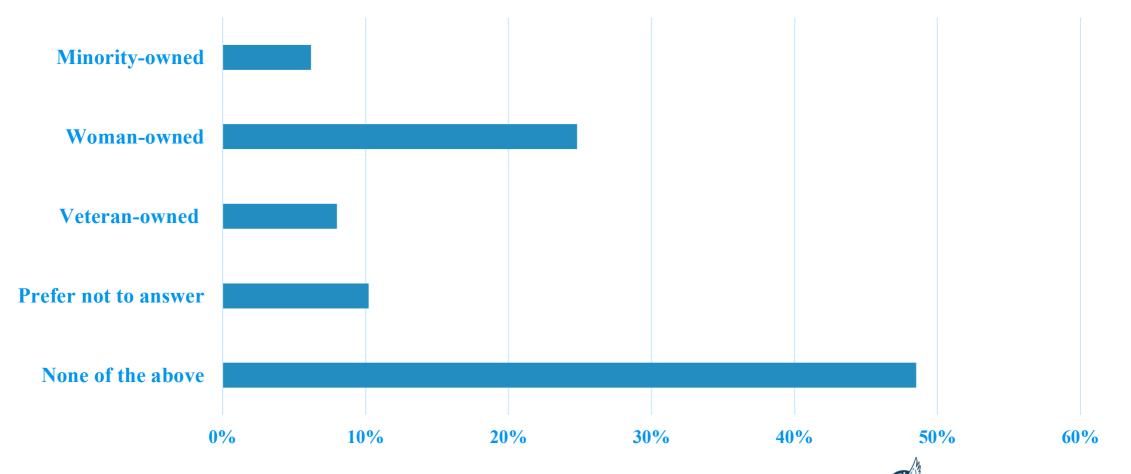
BUSINESS STEADY, OUTLOOK MILDLY POSITIVE

- Ninth District survey
 - Conducted in May and June, looking backward and forward one year (four quarters)
 - Random sample of services firms, polled by mail
 - Stratified by state and firm size
 - All states, 332 respondents
- Conducted in partnership with Minnesota DEED



WHO TOOK THE SURVEY?

PLEASE CHECK ANY/ALL THAT APPLY TO YOUR FIRM'S OWNERSHIP:



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SALES AND PRICES UP, OTHER ACTIVITY STEADY

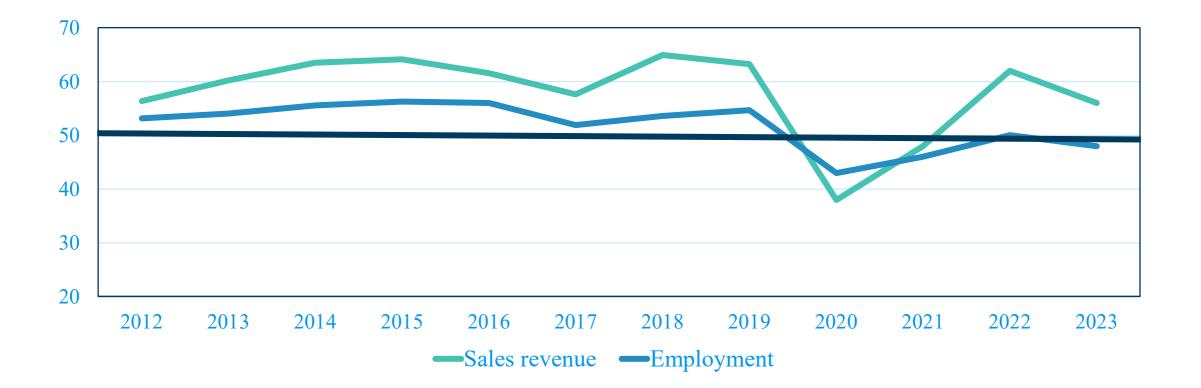
2022/2023 Performance







PERFORMANCE DECLINED FROM LAST YEAR'S SURVEY







12-MONTH OUTLOOK IS STILL CAUTIOUSLY OPTIMISTIC

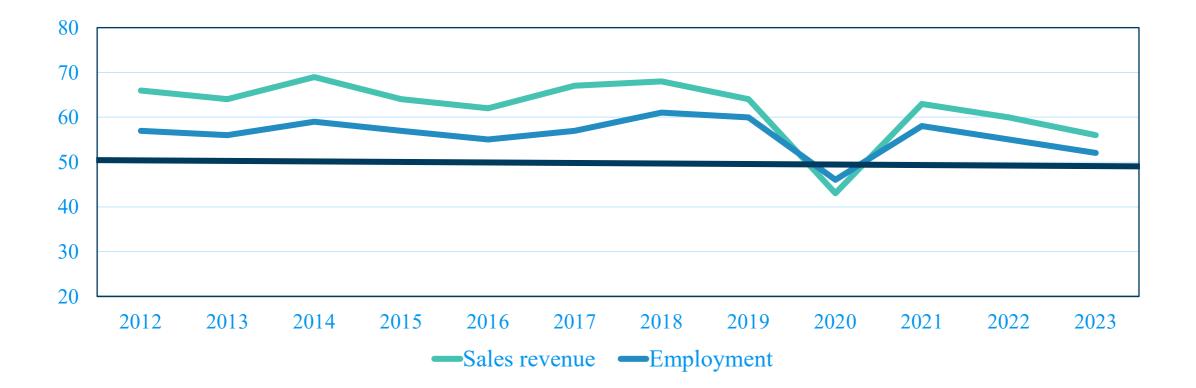


2023/2024 Outlook





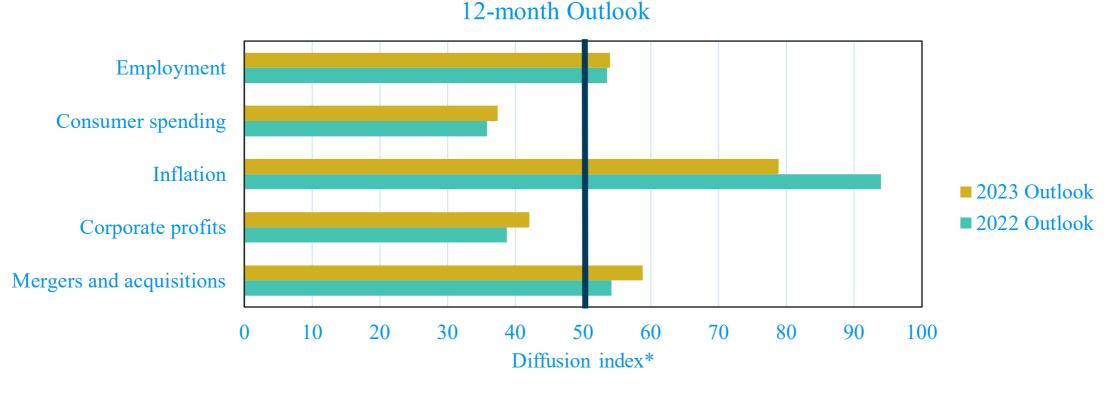
EXPECTATIONS DOWN SLIGHTLY BUT OVERALL POSITIVE







ECONOMIC OUTLOOKS MORE OPTIMISTIC THAN LAST YEAR



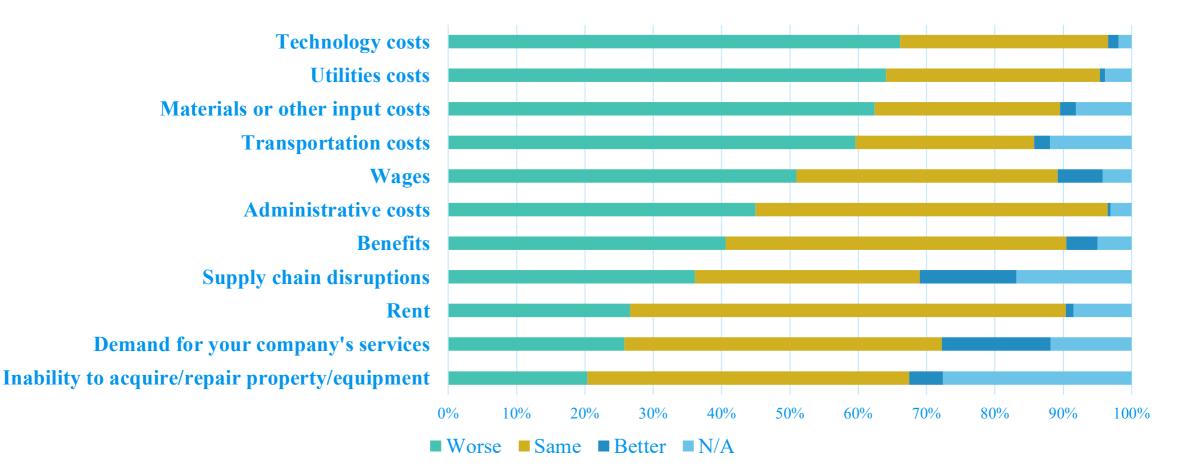


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MOST SOURCES OF INFLATION STILL A MAJOR PROBLEM

COMPARED WITH 2022, HOW HAVE THE FOLLOWING SOURCES OF INFLATIONARY PRESSURE CHANGED?





THANK YOU! SPEECH REFERRALS WELCOME!

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OR CONNECT ON LINKEDIN