# NEW TOOLS FOR UNDERSTANDING HOW OCCUPATIONAL LICENSING MATTERS TO WORKERS

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# **DISCLAIMER**

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# LICENSING IN THE U.S. LABOR MARKET

- Over time, licensure has been required for more jobs
  - From 5% of workforce to almost 25%
  - Combo of occupations newly becoming licensed + growth of service sector
- Important to understand who is licensed
  - Licensed jobs are unevenly spread across occupations and the country
  - Some demographic groups more likely than others to be licensed
- Growing evidence about effects of licensure policy
  - Consistent evidence that licensure reduces employment
  - We find that employment reductions are larger for immigrants
  - Licensing has an important public safety role—but details matter for minimizing costs



# LICENSED OCCUPATIONS ARE ECONOMICALLY CRITICAL

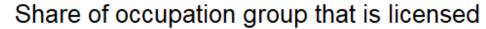
- Relatively new BLS-Census data illuminate licensure at worker level
- Reveals that licensed workers tend to have more education, lower unemployment, and higher pay
- Licensure common in economically critical sectors like health care

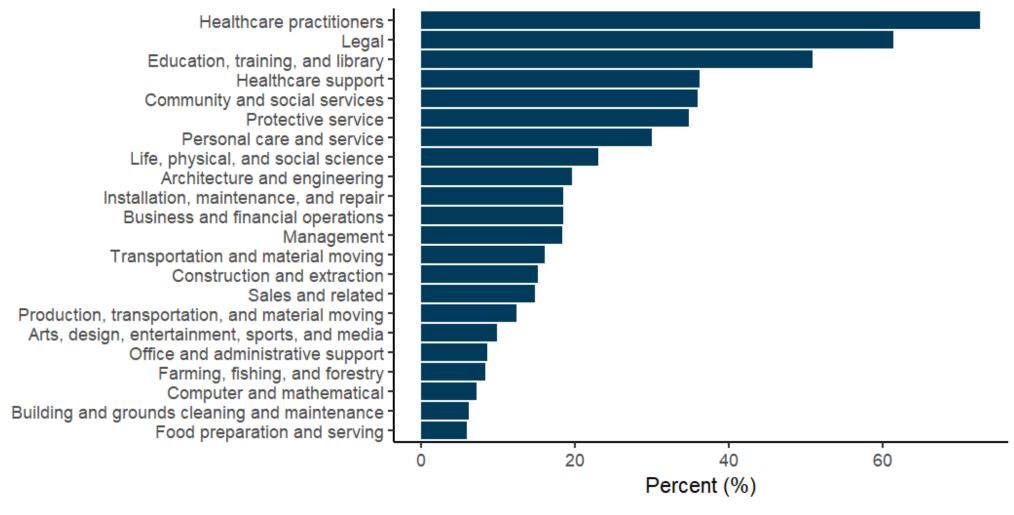


Who is licensed?



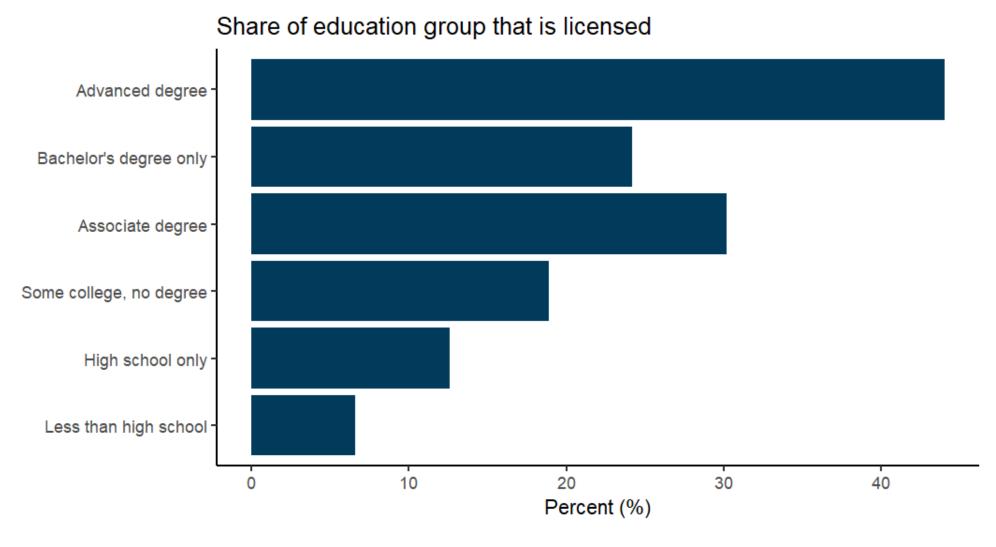
# **WORKERS IN MANY OCCUPATIONS ARE LICENSED**







# **WORKERS WITH MORE EDUCATION OFTEN LICENSED**









# MINNEAPOLIS FED OCCUPATIONAL LICENSING DASHBOARD

### Motivation

- Make publicly available data on licensure easily accessible to non-researchers
- Highlight the prevalence of licensure across geography, occupation groups, and demographic categories
- Allow exploration of labor market outcomes for different groups of workers

#### Focus

- Characteristics of licensed workers in a given state and occupation
- Outcomes for all workers in a given state and occupation



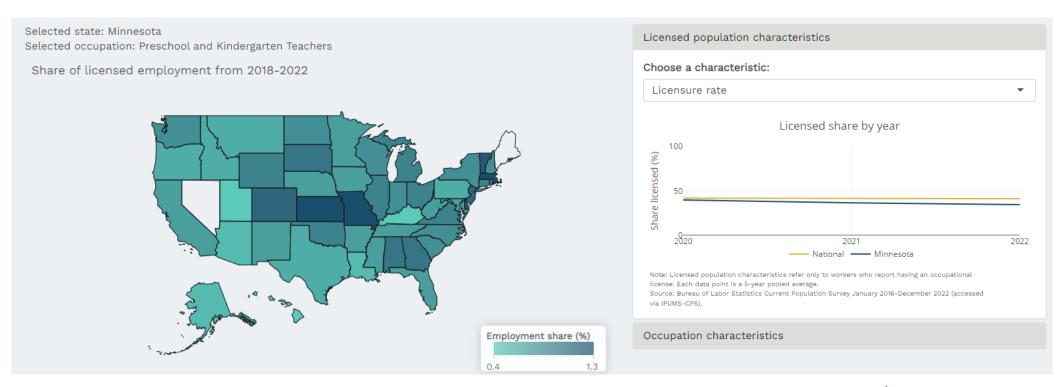
#### Using the Occupational Licensing Dashboard

The Occupational Licensing Dashboard depicts the prevalence of licensure—across occupations and states—alongside a selection of worker and occupation characteristics. To begin, select an occupation or all workers from the drop-down menu. The map will then show the fraction of a state's licensed population made up by that occupation's licensed workers. Click a state to see state-specific statistics, alongside estimates for the entire U.S., in the accompanying figures to the right of the map.

#### Choose an occupation:

Preschool and Kindergarten Teachers ▼

Workers in this group instruct preschool-aged students, following curricula or lesson plans, in activities designed to promote social, physical, and intellectual growth.





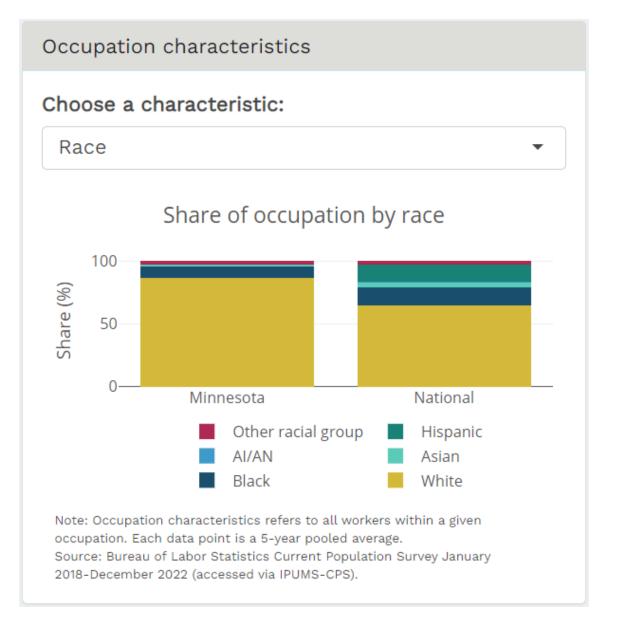
Selected state: Minnesota Selected occupation: Preschool and Kindergarten Teachers Share of licensed employment from 2018-2022 Employment share (%)



0.4

# Licensed population characteristics Choose a characteristic: Number licensed Licensed workers by year population National licensed population 275k Minnesota licensed 5000 270k 265k 2020 2021 2022 National - Minnesota Note: Licensed population characteristics refer only to workers who report having an occupational license. Each data point is a 5-year pooled average. Source: Bureau of Labor Statistics Current Population Survey January 2016-December 2022 (accessed via IPUMS-CPS).





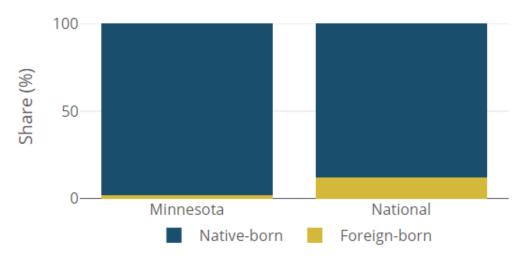


### Occupation characteristics

#### Choose a characteristic:

Foreign-born

### Share of occupation by nativity



Note: Occupation characteristics refers to all workers within a given occupation. Each data point is a 5-year pooled average.

Source: Bureau of Labor Statistics Current Population Survey January 2018-December 2022 (accessed via IPUMS-CPS).

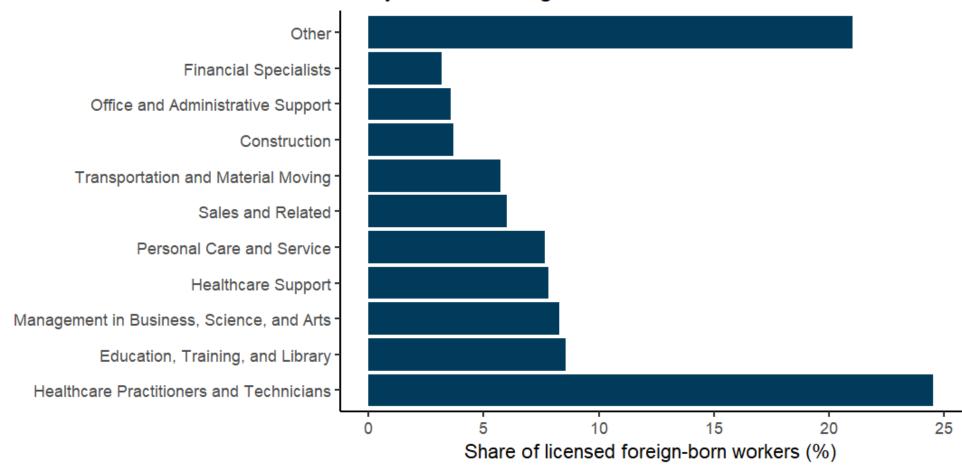






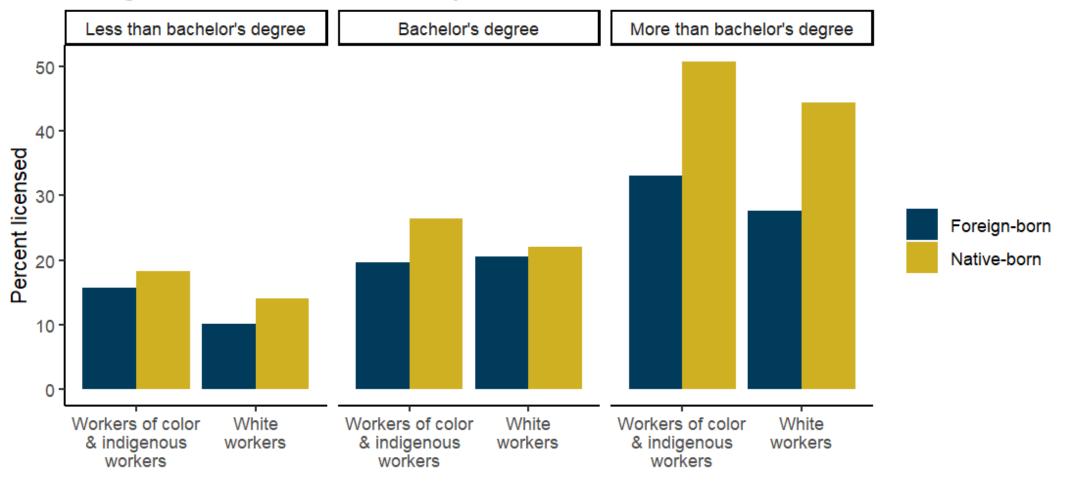
# HEALTH-CARE SECTOR ACCOUNTS FOR ONE THIRD OF LICENSED FOREIGN-BORN WORKERS

Many licensed foreign-born workers are in health-care



# FOREIGN-BORN WORKERS LESS LIKELY TO BE LICENSED

## Foreign-born workers are less likely to be licensed





# EFFECT OF LICENSURE ON EMPLOYMENT

- Substantial effects of licensure on employment
  - 17-27% lower employment on licensed side of state borders
  - 30% lower employment in highly licensed state-occupations than unlicensed state-occupations
- Effect are on labor supply: cost to entering the licensed workplace
  - Licensing fees, paperwork burden, and cost of training
  - Extra costs for some groups:
    - People with criminal records
    - Foreign-born workers



# EFFECT OF LICENSURE ON IMMIGRANT EMPLOYMENT

- Licensure reduces foreign-born employment in a state-occupation pair by nearly 20 percent relative to native-born employment
- This drives substantial negative employment effects for Asian and Latino workers in particular
- Wage premiums for licensed immigrants are larger than for licensed native-born workers, consistent with barrier to entry explanation
- Methods and results can be found in Boesch, Lim, and Nunn (2023)



## EFFECT OF LICENSURE ON IMMIGRANT EMPLOYMENT

- In states that license an occupation, the foreign-born *share* of occupation employment is lower than in states that don't license the same occupation
- What are the possible mechanisms?
  - Language barriers
  - Lack of credential acknowledgment
- Other research and the upcoming panel discussion can shed light

Community Development Working Papers (May 2023)

Occupational Licensing as a Barrier to Entry for Immigrants

Tyler Boesch, Katherine Lim, and Ryan Nunn

**Download PDF** 

https://www.minneapolisfed.org/research/community-development-working-papers/occupational-licensing-as-a-barrier-to-entry-for-immigrants



# THANK YOU

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